www.asiadrinkconference.com

15<sup>TH</sup> JUNE 2018 BITEC, BANGKOK, THAILAND

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# **DIGITALISATION:** EDITION BE PART OF THE CHANGE

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#### THE CONFERENCE

The Asia Drink Conference is a premium event catered to senior managers of the beverage manufacturing industry. Over the past five years, it has seen an attendance of over 100 participants from Asia for each edition, and the coming 6th edition is expected to be as successful.

The format for the conference will follow previous years, running a common morning programme and featuring two parallel tracks in the afternoon addressing business strategies and technological advances.

The key difference this year will be the overarching theme of Internet of Things (IoT) and digitalisation, so attendees can be sure to gain insights on what IoT solutions are available for the beverage industry, how these will benefit their operations, and how to capitalise on opportunities with such solutions in place. The conference will therefore provide a unique and valuable platform for knowledge transfer, promotional opportunities and networking with executives from top drink manufacturers such as Coca-Cola, Tipco, ThaiNamthip, Green Spot, San Miguel, F&N, Dole, Sermsuk, and many others.

Join us this year as we continue to fuel business exchanges and offer exclusive insights from a line-up of accomplished speakers.

#### **THE ORGANISERS**

The event is co-organised by Eastern Trade Media (ETM) and UBM Bangkok Exhibition Services (UBM BES). ETM publishes Asia Pacific Food Industry, a leading trade magazine covering all areas of food and drink manufacturing and processing, and the publication of choice for over 35,000 professionals in the Asia Pacific region. UBM BES is the organiser of ProPak Asia, Asia's number one processing and packaging trade event which will run its 26th edition this year.

To enquire, please contact us.





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### **SPONSORSHIP BENEFITS**

We have organised the sponsorship opportunities in a way that allows you to focus on the initiatives your company wishes to be associated with.

- Chance to nominate a speaker for the event and enhance your company's position as a market leader by sharing expert knowledge of the industry
- Interact freely with qualified participants, including business and production managers and industry professionals at the event
- Create brand awareness
- Showcase latest product offerings at dedicated information counters at the event

	PLATINUM SPONSORSHIP US\$ <b>8,500</b>	GOLD SPONSORSHIP US\$7,000	OTH O	
EXCLUSIVE Benefits	Premium positioning of company banner outside conference room			
	Dedicated Email News Announcement to over 80,000 industry contacts announcing Platinum Sponsorship		(1 AV Delega a hear spons	
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	Company logo and 150-word description in conference book			
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	Inclusion of company brochure in the conference delegate pack		REFR (1 AV Earn th confer	
	Table Top presentation in prime location outside conference room			
	1 x Full page colour advertisement in ProPak Asia Show Directory			
	1 x Full page back cover colour advertisement in conference book	1 x Half page colour advertisement in conference book	refresh logo w caterir and sp banne the co	
	Opportunity to deliver 1 x 30min presentation in the morning session	Opportunity to deliver 1 x 30min presentation in the afternoon session		
	5 complimentary delegate registrations	3 complimentary delegate registrations		

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#### THER SPONSORSHIP Opportunities

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#### LUNCH HOST (1 AVAILABLE) US\$**5,000**

Delegates always appreciate a hearty lunch and the sponsors who provide them. Lunch sponsorship includes recognition on the menu, logo placement at each table, and an opportunity to provide a short lunch address during the break.

#### **REFRESHMENT BREAK** (1 AVAILABLE) US\$**3,200**

Earn the appreciation of conference delegates with refreshments. Your company logo will be recognised at the catering points; recognition and space for your company banner will also be given in the conference programme.

For enquiries on sponsorship opportunities and multiple-delegate pass bundle deals, please contact: Peh Sue Ann sueann@epl.com.sg

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### **PROGRAM HIGHLIGHTS**

9.30-10.00	Registration/Networking Coffee		
10.00-10.10	Welcome Address		
10.10-10.40	A Guide To Integrating IoT Into Your Business An introduction to IoT and how it affects the beverage manufacturing industry.		
10.40-11.10	<b>IoT In Beverage Processing: Basic Components You Need To Thrive</b> What components help you achieve your business goalsfrom sensors and robotics to data analysis softwares, data network and beyond.		
11.10-11.40	<b>What's Hot And What's Not: Regional Beverage Trends</b> An analysis of changing consumer behaviour and how manufacturers can cater to / pre-empt these changes.		
11.40-12.10	Let's Talk Innovation: Smart Packaging For Beverages What types of smart packaging are available in the market? Creating practical improvements to packaging to meet consumer convenience and reduce overheads.		
12.10-14.00	Lunch		
	TECHNOLOGY TRACK	BUSINESS & MARKETING TRACK	
14.00-14.30	Get The Scoop On The Latest In Liquid Filling We review the latest trends with liquid filling and what has changed over the years.	Millennial Consumers And How To Engage Them - Mass customisation of products - Eco-friendly packaging - Organic sources / non-GMO / less sugar - Transparent health messaging	
14.30-15.00	Digitising the Factory: Getting Started - Smart machines / Green Processes / Increased connectivity across the floor - Complete line solutions	Health Labelling On Beverages - Highlighting the need for greater transparency for discerning consumers.	
15.00-15.15	Coffee Break		
15.15-15.45	<b>High Pressure Processing: Maintaining Safety And Nutrition</b> What applications can it be used for and what are its advantages?	Innovation The Right Way In The Beverage Market - New Ingredients: Green coffee / green tea / chia sees / antioxidants - Snack drinks: A new way to 'eat' - Plant water trends: coconut, maple, birch, cactus - Plant Milk: alternatives from animal sources	
15.45-16.15	<ul> <li>IoT Solutions For Traceability: Tracing Beverages From Factory to Shelf</li> <li>Tracing manufacture date, expiry date</li> <li>Ensuring no counterfeit / fraud products</li> <li>Helps control inventory</li> <li>Mitigate product recalls / easy recall process</li> <li>Easy storage of data</li> </ul>	How ERP Software Can Help Your Business Thrive - 360-degree view of your supply chain and production logistics - Reduce downtime - Regulatory compliance	
16.15-16.45	<b>Does IoT Work? First-hand Success Stories</b> What goals does IoT help reach? How can business owners learn from these examples for their businesses?	Judge A Book By Its Cover: Packaging For Convenience With less time on their hands, consumers are looking for more options to consume on-the-go options to carry around with ease. How can a business create such convenient packaging and have strong branding for it at the same time?	
16.45-18.00	DRINKTECHASIA PROPAK ASIA		

The 17<sup>th</sup> International Beverage and Brewing Processing and Packaging Technology Exhibition The 26<sup>th</sup> International Processing and Packaging Technology Event for Asia